

<p>The Issue</p>	<p>Lowering the Cost of Compliance. Today's manufacturing companies are taking a broad view of compliance, using it as an umbrella term for all aspects of governance, risk management, and regulatory compliance. This is particularly evident for Life Science process manufacturing companies, which must not only abide by these fiscal regulations but also adhere to strict regulations concerning the manufacture and distribution of their products.</p>
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Oracle Accelerate Provider of Life Sciences Solutions



Percipient is the right Partner for your Life Sciences Solutions

E-Business Suite Accelerated Solution Implemented, Compliant and Validated in as little as 3 months.

Fixed Price, Fixed Scope. No Risks.

E-Business Suite comes with functionality in accordance with the latest 21 CFR Part 11 Electronic Records and Signatures regulations, full audit trail, and is implemented and validated fully GAMP compliant.

The Life Sciences Accelerate solution will provide the following key functionality:

- **Easy to Use** – Preconfigured Oracle software: The Life Sciences Accelerate solution is tailored for the Life Sciences industry to enable 27 unique business processes with industry-relevant data across 36 modules. The Life Sciences Solutions accelerator will setup and configure the system based on entries specified within the setup questionnaire. Additionally, customers can add, modify, and expand the entire footprint as their business scales, yet achieve very fast results by selecting the industry specific business transactions they need.
- **Industry Complete** – Industry Best Practices and supporting Business Flows for Process Manufacturing. These are models of business transactions representing leading business practices. Business flows enable the customer to relate their business requirements to the E-Business Suite functionality. Flow models, videos, demo scripts and other material are provided to increase end-user awareness and understanding. Key Business Processes Enabled include:

- Financials
- Process Manufacturing
- Distribution and Logistics
- Sales and Channel Management

- **Easy to Implement** – Rapid Deployment: deploys common business transactions in Oracle E-Business Suite, dramatically speeding up the initial stages of an implementation. Implementers can enable customers to begin testing personalized business transactions within hours. This allows implementers to spend more time on additional value-added activities, and ultimately increases the return on investment for the customer.

 - Validation Plan: provides an implementation plan detailing compliance critical deliverables, documentation and review schedules.
 - Functional Workflow Specifications and System Acceptance Test Specifications: provides documentation on the business workflows and test plans and scripts, which can be used to validate and certify the solution.
 - Validation Report: provides summary status of Compliance and Validation activities and final customer QA and Compliance Go-Live approval.
 - Education and Knowledge Transfer: provides utilities to test, train, and educate individual business users.

Why do Mid-Size Businesses choose Oracle?

- Industry-focused solutions to meet your unique requirements
- Complete solutions to meet your needs today and tomorrow
- Easy-to-own solutions with predictable value

Percipient and Oracle

Doing more with less and quickly adapting to changing business demands are not just goals; they are organizational imperatives. Every step made toward increased business efficiency and agility in the marketplace must have a direct impact on the bottom line and provide a solid return on investment.

Unlimited Possibilities for Limited Budgets

For more information contact:

David Forrest

Phone: 01606 871332

david.forrest@percipient.co.uk

Percipient and Oracle are aligned to help businesses address these challenges. Together, we have the products, services and experience to deliver enterprise-wide information and IT adaptability, and the track record to prove it. Having long been recognized as a leading technology innovator, Oracle's integrated suite of applications can provide companies with immediate access to complete, high-quality and compliant business information.

With a rich understanding of Oracle technology and a results-oriented approach to mission critical business systems and consulting services, Percipient successfully implements Oracle applications to help you:

Gain strategic advantage and make informed business decisions with immediate access to accurate information in a single database
Boost productivity, cut costs and increase revenues through operational efficiency, process automation and enterprise integration
Reduce risk and quickly transform your business for increased time-to-benefit

As an Oracle Certified Partner, Percipient is able to ensure that our consultants remain at the forefront of Oracle technology and our clients receive the highest level of technical expertise and professional consulting services available. Percipient have been specifically chosen as Oracle's partner for this Life Sciences industry specific solution due to our experience, and was nominated for Partner of the Year 2006 in the mid-size businesses sector.

percipient
consulting

compliancecontrol
controlling compliance matters™

Percipient

Winnington Hall, Winnington,
Northwich, Cheshire, CW8 4DU

Phone: 01606 871332

www.percipient.co.uk

Service Overview: Life Sciences Offering

Percipient provide a "one-stop-shop", including both ERP software and implementation and Compliance and Validation services.

Oracle Process Manufacturing uses precise, recipe-based manufacturing techniques to help organisations formulate its products to individual customer specifications, manage variability, optimize capacity, and drive continuous process improvement of fundamental drivers for creating a Lean enterprise and Lowering the Cost of Compliance.

Customer References/Testimonials

"As a direct result of using Oracle, we received a good audit review from the MHRA," says Chris Jones, Business Systems Manager at Napp.

Getting Started From Decision to Go Live: The Process for Success

Percipient are a 100% focused oracle applications and technology provider. Our consultants have been involved with Oracle for over 15 years. Percipient was created over 4 years ago and is focused in the Process Manufacturing sector implementing E-Business suite. We ensure that our clients have a compliant and validated solution, with a Fixed Price and Fixed Scope, on time and within budget.

For more information on Percipient or to schedule an engagement, please visit:

<http://www.percipient.co.uk>

Oracle Accelerate—Unlimited Possibilities for Limited Budgets

Oracle and its partners recognize that mid-size businesses demand comprehensive business solutions that are low-cost, low-risk, and provide industry-specific functionality and faster time-to-value.

Oracle Accelerate delivers a complete set of applications, rapid implementation tools, and an extensive partner system, so mid-size businesses can maximize their budgets and achieve real business value quickly. Utilizing a fixed-scope approach, Oracle Accelerate substantially reduces the complexity of more traditional, large-scale implementations.

For customers interested in a rapid, low-risk approach, Oracle Accelerate provides the opportunity to leverage world-class functionality at unprecedented entry-level value.

For more information about Oracle or Oracle Accelerate's Life Science Solution, please visit oracle.com/accelerate