

The Issue

Lowering the Cost of Compliance and Traceability

“Today’s manufacturing companies are taking a broad view of compliance, using it as an umbrella term for all aspects of governance, risk management, and regulatory compliance and traceability. This is becoming particularly evident for Chemical process manufacturing companies, which must not only abide by these fiscal regulations but also adhere to strict regulations concerning the manufacture and distribution of their products” says David Forrest, Chief Executive, Percipient.



Oracle Accelerate Solution for Speciality and Commodity Chemicals



Percipient is the Right Partner for your Chemicals Solution

E-Business Suite Accelerate Solution implemented, in as little as 3 months. Fixed Price, Fixed Scope.... No Risks.

The Oracle Accelerate Solution for Speciality and Commodity Chemicals will provide the following key functionality:

Why do Mid-Size Businesses choose Oracle?

- Industry-focused solutions to meet your unique requirements
- Complete solutions to meet your needs today and tomorrow
- Easy-to-own solutions with predictable value

• Easy to Use – Preconfigured Oracle Software

The Oracle Accelerate Solution for Speciality and Commodity Chemicals is tailored for the Chemicals industry to enable 27 unique business processes with industry-relevant data across 36 modules. The Speciality and Commodity Chemicals Oracle Accelerator will setup and configure the system based on entries specified within the setup questionnaire. Additionally, customers can add, modify, and expand the entire footprint as their business scales, yet achieve very fast results by selecting the industry specific business transactions they need.

• Industry Complete – Industry Best Practices and Supporting Business Flows for Process Manufacturing.

These are models of business transactions representing leading business practices. Business flows enable the customer to relate their business requirements to the E-Business Suite functionality. Flow models, videos, demo scripts and other material are provided to increase end-user awareness and understanding.

Key Business Processes Enabled include:

- Financials
- Process Manufacturing
- Distribution and Logistics
- Sales and Channel Management

• Easy to Implement – Rapid Deployment

Deploys common business transactions in Oracle E-Business Suite, dramatically speeding up the initial stages of an implementation. Implementers can enable customers to begin testing personalized business transactions within hours. This allows implementers to spend more time on additional value-added activities, and ultimately increases the return on investment for the customer.

Project Quality Plan - provides an implementation plan detailing critical deliverables, documentation and review schedules.

Functional Workflow Specifications and System Acceptance Test Specifications - provides documentation on the business workflows and test plans and scripts, which can be used to validate and certify the solution.

Education and Knowledge Transfer - provides utilities to test, train, and educate individual business users.

Percipient and Oracle

Doing more with less and quickly adapting to changing business demands are not just goals; they are organizational imperatives. Every step made toward increased business efficiency and agility in the marketplace must have a direct impact on the bottom line and provide a solid return on investment.

Percipient and Oracle are aligned to help businesses address these challenges. Together, we have the products, services and experience to deliver enterprise-wide information and IT adaptability, and the track record to prove it. Having long been recognized as a leading technology innovator, Oracle’s integrated suite of applications can provide companies with immediate access to complete, high-quality and compliant business information.

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With a rich understanding of Oracle Technology and a results-oriented approach to mission critical business systems and consulting services, Percipient successfully implements Oracle Applications to help you:

- Gain strategic advantage and make informed business decisions with immediate access to accurate information in a single database
- Boost productivity, cut costs and increase revenues through operational efficiency, process automation and enterprise integration
- Reduce risk and quickly transform your business for increased time-to-benefit

As an Oracle Certified Partner, Percipient is able to ensure that our consultants remain at the forefront of Oracle Technology and our clients receive the highest level of technical expertise and professional consulting services available. Percipient have been specifically chosen as Oracles partner for this Speciality and Commodity Chemicals industry specific solution due to our experience, and we have been nominated for "Applications Partner of the Year" and "Best Applications Partner – General Business" for the Oracle 2007 Partner Awards.

Service Overview: Chemicals Offering

Oracle Process Manufacturing uses precise, recipe-based manufacturing techniques to help organisations formulate its products to individual customer specifications, manage variability, optimize capacity, and drive continuous process improvement—fundamental drivers for creating a Lean Enterprise and Lowering the Cost of Compliance and Traceability.

Customer References/Testimonials

Warwick International
Belzona

Getting Started from Decision to Go Live: The Process for Success

Percipient are a 100% focused Oracle Applications and Technology provider. Our consultants have been involved with Oracle for over 15 years. Percipient was created over 4 years ago and is focused in the Process Manufacturing sector implementing E-Business Suite. We ensure that our clients have a compliant and validated solution, with a Fixed Price and Fixed Scope, on time and within budget.

For more information on Percipient or to schedule an engagement, please visit: www.percipient.co.uk

Oracle Accelerate—Unlimited Possibilities for Limited Budgets

Oracle and its partners recognize that mid-size businesses demand comprehensive business solutions that are low-cost, low-risk, and provide industry-specific functionality and faster time-to-value.

Oracle Accelerate delivers a complete set of applications, rapid implementation tools, and an extensive partner system, so that mid-size businesses can maximize their budgets and achieve real business value quickly. Utilizing a fixed-scope approach, Oracle Accelerate substantially reduces the complexity of more traditional, large-scale implementations.

For customers interested in a rapid, low risk approach, Oracle Accelerate provides the opportunity to leverage world-class functionality at unprecedented entry-level value.

For more information about Oracle or Oracle Accelerate Solution for Speciality and Commodity Chemicals, please visit:

oracle.com/accelerate



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