



Consumer Products – Food & Beverage

Oracle Business Accelerators for Oracle E-Business Suite Release 12

Availability: United Kingdom

	Financials	Sales and Channel Management	Process Manufacturing	Distribution and Logistics
FLows	<ul style="list-style-type: none"> •Bank Statement to Cash Reconciliation •Receipt to Assets •Assets to Depreciation •Supplier Invoice to Payment •Customer Invoice to Receipt •Expense Report to Invoice •Subledger Journals to Post •Period End Close to Financial Reports 	<ul style="list-style-type: none"> •Prospect to Opportunity for Telesales •Opportunity to Order for TeleSales •Opportunity to Forecast to Management Rollup •Execute Trade Promotion to Analysis •Deduction to Claim Resolution 	<ul style="list-style-type: none"> •Concept to Release •Schedule to Produce •Customer Collaboration to Consensus Forecast •Forecast to Plan Advanced (Process) •Quality Issue to Resolution •Sampling to Acceptance •Stability Study Development to Evaluation 	<ul style="list-style-type: none"> •Plan to Replenish •Order to Shipment •Order to Drop Shipment •Customer Return to Settlement •Sourcing Requirement to Agreement •Requisition to Receipt •Supplier Return to Settlement
FUNCTIONS	<ul style="list-style-type: none"> •Accounting & Reports •Cash Management •Asset Management •Payables & Receivables •Payment •Period End Close •Expenses Management •Movement Statistics •BACS Support •VAT Reporting 	<ul style="list-style-type: none"> •Inbound TeleSales •Opportunity & Pipeline Management •Lead Capture & Qualification •Global Sales Forecasting •Trade Promotions •Deductions and Claims Management 	<ul style="list-style-type: none"> •Collaborative Planning •Planning,Scheduling and Forecasting •Formula Management using Least Cost Formulation •Lot Genealogy Tracking •Sub Inventory transfers, Material Picking and Dispensing Process •Quality Management •Sampling and Testing •Electronic Records and Signatures (ERES) •Stability Studies 	<ul style="list-style-type: none"> •Direct & Indirect Requisitions •Self Service Requisitions •Catalog Management •Replenishment (Min-Max and Re-Order point planning) •Order Promising, Processing and Scheduling •Item Availability •Shipping & Returns •Receiving & Returns •Sourcing •Purchasing & Vendor Management
PRODUCTS INCLUDED	<ul style="list-style-type: none"> Internet Expenses Financials : <ul style="list-style-type: none"> • Assets • General Ledger • Web ADI • Payables • Receivables • Cash Management • Payments • E-Business Tax • Subledger Accounting • Legal Entity Configurator E-Business Intelligence : <ul style="list-style-type: none"> • Purchasing Intelligence • Financials Intelligence 	<ul style="list-style-type: none"> •TeleSales •Field Sales •Scripting •Quoting •Trade Management •Advanced Pricing •Universal Work Queue •Interaction Center Technology 	<ul style="list-style-type: none"> Process Manufacturing : <ul style="list-style-type: none"> • Process Manufacturing Product Development • Process Manufacturing Process Execution • Process Manufacturing Financials • Manufacturing Execution System for Process Manufacturing • E-Records Advanced Supply Chain Planning Collaborative Planning Inventory Optimization Demand Planning 	<ul style="list-style-type: none"> •Order Management •Purchasing •Inventory •Oracle iProcurement •Sourcing •Master Scheduling/MRP

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