

# Consumer Products – Food & Beverage

## Oracle Business Accelerator for Oracle E-Business Suite

### Release 12

### Summary

Oracle Business Accelerators for Oracle E-Business Suite are powerful and easy-to-use rapid implementation solutions for new Oracle E-Business Suite customers. Oracle Business Accelerators for new Oracle E-Business Suite implementations are only available from our approved partner channel or Oracle Consulting.

Available in industry-specific versions for more than 20 industries, they make initial configuration of Oracle E-Business Suite simple, fast, and predictable. Oracle Business Accelerators for Oracle E-Business Suite allow companies the flexibility to select the accelerator offering that meets their specific business or market requirements.

### Consumer Products – Food & Beverage – Overview

- Tailored for Consumer Products: Food & Beverage industry to enable 27 unique business flows with industry-relevant data across 36 modules
- Delivers a fully integrated, comprehensive suite of business applications covering Financials, Sales & Channel Management, Process Manufacturing, and Distribution & Logistics
- Includes CAPA (Corrective Action Preventive Action) functionality covering non-conformance, sampling and quality issue management.
- Compliance for important EU and US FDA regulations demonstrating Traceability, E-Signatures and Stability Studies
- Includes Channel Management using Trade Management to manage promotions, deductions and claims from retailers, distributors and partners
- Includes Collaborative Supply Chain Management featuring Collaborative Planning, ASCP, Demand Planning and Inventory Optimization
- New features introduced in this Release 12 version include improved Legal Entity support, Tax Configurator, Support for converged Inventory, Least Cost Formulation, Pre-weigh/Dispensing, Stability Studies, Expense Report audit, AP/AR Netting, Buyers Workbench and much more
- Supports UK Specific Country Requirements such as VAT, Movement Statistics and BACS Payment Format

### Sample Key Business Processes Enabled

#### Quality Issue to Resolution

- Drive efficient food safety and compliance
- Identify quality issue, trace product lots and attributes from lot genealogy
- Perform corrective action, report quality results

#### Execute Trade Promotion to Analysis

- Improve trade promotions and retail execution
- Create and extend trade promotion
- Execute promotion and evaluate promotion effectiveness

#### Customer Collaboration to Consensus Forecast

- Establish adaptive, collaborative supply chains
- Secure advanced collaborative forecasting and production scheduling with key partners
- Avoid costly out-of-stock conditions by aligning production with customer demand



**Availability:** United Kingdom

### Business Functions & Modules

| Functions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
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| <b>Financials</b> <ul style="list-style-type: none"> <li>• Accounting &amp; Reports</li> <li>• Cash Management</li> <li>• Asset Management</li> <li>• Payables &amp; Receivables</li> <li>• Payment</li> <li>• Period End Close</li> <li>• Expenses Management</li> <li>• Movement Statistics</li> <li>• BACS Support</li> <li>• VAT Reporting</li> </ul>                                                                                                                                            | <b>Sales and Channel Management</b> <ul style="list-style-type: none"> <li>• Inbound Telesales</li> <li>• Opportunity &amp; Pipeline Management</li> <li>• Lead Capture &amp; Qualification</li> <li>• Global Sales Forecasting</li> <li>• Trade Promotions</li> <li>• Deduction &amp; Claims Management</li> </ul> | <b>Process Manufacturing</b> <ul style="list-style-type: none"> <li>• Collaborative Planning</li> <li>• Planning, Scheduling and Forecasting</li> <li>• Formula Management using Least Cost Formulation</li> <li>• Lot Genealogy Tracking</li> <li>• Sub Inventory Transfers, Material Picking and Dispensing Process</li> <li>• Quality Management</li> <li>• Sampling and Testing</li> <li>• Electronic Records and Signatures (ERES)</li> <li>• Stability Studies</li> </ul> | <b>Distribution &amp; Logistics</b> <ul style="list-style-type: none"> <li>• Direct &amp; Indirect Requisitions</li> <li>• Self Service Requisitions</li> <li>• Catalog Management</li> <li>• Replenishment (Min-Max and Re-Order point Planning)</li> <li>• Order Promising, Processing and Scheduling</li> <li>• Item Availability</li> <li>• Shipping &amp; Returns</li> <li>• Receiving &amp; Returns</li> <li>• Sourcing</li> <li>• Purchasing &amp; Vendor Management</li> </ul> |
| Modules                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>Financials</b><br>Internet Expenses<br>Financials:<br><ul style="list-style-type: none"> <li>• Assets</li> <li>• General Ledger</li> <li>• Web ADI</li> <li>• Payables</li> <li>• Receivables</li> <li>• Cash Management</li> <li>• Payments</li> <li>• E-Business Tax</li> <li>• Subledger Accounting</li> <li>• Legal Entity Configurator</li> </ul> E-Business Intelligence:<br><ul style="list-style-type: none"> <li>• Purchasing Intelligence</li> <li>• Financials Intelligence</li> </ul> | <b>Sales and Channel Management</b> <ul style="list-style-type: none"> <li>• TeleSales</li> <li>• Field Sales</li> <li>• Scripting</li> <li>• Quoting</li> <li>• Trade Management</li> <li>• Advanced Pricing</li> <li>• Universal Work Queue</li> <li>• Interaction Center Technology</li> </ul>                   | <b>Process Manufacturing</b><br>Process Manufacturing:<br><ul style="list-style-type: none"> <li>• Process Manufacturing Product Development</li> <li>• Process Manufacturing Process Execution</li> <li>• Process Manufacturing Financials</li> <li>• Manufacturing Execution System for Process Manufacturing</li> <li>• E-Records</li> </ul> Advanced Supply Chain Planning<br>Collaborative Planning<br>Inventory Optimization<br>Demand Planning                           | <b>Distribution &amp; Logistics</b> <ul style="list-style-type: none"> <li>• Order Management</li> <li>• Purchasing</li> <li>• Inventory</li> <li>• Oracle iProcurement</li> <li>• Sourcing</li> <li>• Master Scheduling / MRP</li> </ul>                                                                                                                                                                                                                                              |

### Assets Included

#### Education & User Acceptance

- Videos, Flow Scripts, Process Models, Business Case Presentation

#### Project Team

- How-To Guides, Online Setup Tool

#### Leading Practice Business Flows

- Process Models, Functionality Descriptions, Industry Footprint